

Annual Report 2018

Key figures in EUR

amounts in millions of EUR	2018	2017	2016	2015	2014
Financial					
Equity	1,131	1,013	904	781	704
Funds entrusted	9,558	8,722	8,025	7,283	6,289
Loans	7,274	6,598	5,708	5,216	4,266
Balance sheet total	10,870	9,902	9,081	8,211	7,152
Funds under management ¹	4,673	4,604	4,373	4,087	3,480
Total assets under management	15,543	14,506	13,454	12,298	10,632
Total income	266.2	240.3	217.6	211.6	189.6
Operating expenses	-211.8	-190.2	-171.9	-150.2	-138.4
Impairments loan portfolio	-3.5	-1.8	-5.7	-7.6	-11.1
Value adjustments to participating interests	-0.5	1.3	-1.5	0.2	0.2
Operating result before taxation	50.4	49.6	38.5	54.0	40.3
Taxation on operating result	-11.8	-12.2	-9.3	-13.3	-10.2
Net profit	38.6	37.4	29.2	40.7	30.1
(Common) equity tier 1 ratio	17.7%	19.2%	19.2%	19.0%	19.0%
Leverage ratio	8.7%	8.9%	8.8%	8.4%	8.8%
Operating expenses/total income	80%	79%	79%	71%	73%
Return on equity in %	3.6%	3.9%	3.5%	5.5%	4.4%
Return on assets in %	0.4%	0.4%	0.3%	0.5%	0.4%
Real Economy assets/Balance sheet total ³	77.6%	80.2%	80.6%	83.3%	72.2%
Triple Bottom Line assets/Balance sheet total ³	76.5%	75.3%	77.0%	77.9%	76.9%
Per share (in EUR)					
Net asset value at year end	84	83	82	81	78
Net profit ²	2.99	3.19	2.83	4.40	3.41
Dividend	1.95	1.95	1.95	1.95	1.95
Number of depository receipt holders	42,416	40,077	38,138	35,735	32,591
Number of accounts - retail	839,242	808,090	759,738	707,057	628,321
Number of accounts - business	68,751	60,339	50,765	44,418	36,320
Social					
Number of co-workers at year end	1,427	1,377	1,271	1,121	1,017
Co-worker turnover	9%	9%	8%	14%	10%
Women as percentage of management team	39%	44%	40%	38%	40%
Ratio of highest to median salary ⁴	5.6	5.7	5.7	5.7	5.6
Environment					
Triodos Bank's own emissions, 100% compensation (in ktonne CO ₂ eq.)	2.8	3.1	3.1	3.0	3.1
Net emissions in outstanding loans and investments (in ktonne CO ₂ eq.) ⁵	152	—	—	—	—
Avoided emissions in renewable energy loans and investments (in ktonne CO ₂ eq.) ⁵	-985	—	—	—	—

¹ Including funds under management with affiliated parties that have not been included in the consolidation.

² The figure of net profit per share is calculated on the average number of issued shares in circulation during the financial year.

³ Triple Bottom Line assets refer to assets not only focused on economic benefits, but also on positive social and environmental benefits. We believe this figure provides the best indication of a bank's commitment to sustainability. The assets committed to the Real Economy and to the Triple Bottom Line for the years 2014-2016 have not been reviewed.

⁴ The ratio of highest to median salary (excluding highest salary) follows the GRI criteria and is considered best practice. All salaries are calculated on a full-time basis.

⁵ 2018 is the first year of reporting using the Platform for Carbon Accounting Financials (PCAF) methodology. Around 68% of our outstanding loans and funds' investments are assessed.

Consolidated balance sheet as at 31 December 2018.

Before appropriation of profit in thousands of EUR	31.12.2018	31.12.2017
ASSETS		
Cash	1,795,272	1,365,729
Government paper	–	26,500
Banks	237,055	216,375
Loans	7,273,780	6,597,901
Interest-bearing securities	1,232,312	1,401,215
Shares	20	20
Participating interests	22,448	14,649
Intangible fixed assets	38,424	32,843
Property and equipment	104,537	72,894
Other assets	46,802	31,588
Prepayments and accrued income	119,436	142,606
Total assets	10,870,086	9,902,320
LIABILITIES		
Banks	67,217	64,363
Funds entrusted	9,558,203	8,721,888
Other liabilities	36,014	22,308
Accruals and deferred income	70,688	76,283
Provisions	6,743	4,583
Total liabilities	9,738,865	8,889,425
Capital	674,734	612,368
Share premium reserve	190,324	169,840
Revaluation reserve	2,656	1,186
Statutory reserve	31,188	24,988
Other reserve	193,716	167,118
Result for the period	38,603	37,395
Equity	1,131,221	1,012,895
Total equity and liabilities	10,870,086	9,902,320
Contingent liabilities	140,993	84,563
Irrevocable facilities	1,463,989	1,148,667
	1,604,982	1,233,230

Consolidated profit and loss account for 2018

in thousands of EUR	2018	2017
Income		
Interest income	190,807	179,259
Interest expense	-25,308	-26,438
Interest	165,499	152,821
Investment income	4,138	1,569
Commission income	98,741	88,542
Commission expense	-4,388	-3,692
Commission	94,353	84,850
Result on financial transactions	381	786
Other income	1,853	244
Other income	2,234	1,030
Total income	266,224	240,270
EXPENSES		
Co-worker and other administrative expenses	198,412	179,582
Depreciation, amortisation and value adjustments of tangible and intangible fixed assets	13,387	10,588
Operating expenses	211,799	190,170
Impairments loan portfolio and other receivables	3,512	1,841
Value adjustments to participating interests	532	-1,334
Total expenses	215,843	190,677
Operating result before taxation	50,381	49,593
Taxation on operating result	-11,778	-12,198
Net profit	38,603	37,395
Amounts in EUR		
Net profit per share	2.99	3.19
Dividend per share	1.95	1.95