Annual Report 2018

Key figures in EUR

amounts in millions of EUR	2018	2017	2016	2015	2014
Financial					
Equity	1,131	1,013	904	781	704
Funds entrusted	9,558	8,722	8,025	7,283	6,289
Loans	7,274	6,598	5,708	5,216	4,266
Balance sheet total	10,870	9,902	9,081	8,211	7,152
Funds under management ¹	4,673	4,604	4,373	4,087	3,480
Total assets under management	<u>15,543</u>	<u>14,506</u>	<u>13,454</u>	<u>12,298</u>	<u>10,632</u>
Total income	266.2	240.3	217.6	211.6	189.6
Operating expenses	-211.8	-190.2	-171.9	-150.2	-138.4
Impairments loan portfolio	-3.5	-1.8	-5.7	-7.6	-11.1
Value adjustments to participating					
interests	-0.5	1.3	-1.5	0.2	0.2
Operating result before taxation	50.4	49.6	38.5	54.0	40.3
Taxation on operating result	-11.8	-12.2	-9.3	-13.3	-10.2
Net profit	<u>38.6</u>	<u>37.4</u>	<u>29.2</u>	<u>40.7</u>	<u>30.1</u>
(Common) equity tier 1 ratio	17.7%	19.2%	19.2%	19.0%	19.0%
Leverage ratio	8.7%	8.9%	8.8%	8.4%	8.8%
Operating expenses/total income	80%	79%	79%	71%	73%
Return on equity in %	3.6%	3.9%	3.5%	5.5%	4.4%
Return on assets in %	0.4%	0.4%	0.3%	0.5%	0.4%
Real Economy assets/Balance sheet					
total ³	77.6%	80.2%	80.6%	83.3%	72.2%
Triple Bottom Line assets/Balance					
sheet total ³	76.5%	75.3%	77.0%	77.9%	76.9%
Per share (in EUR)					
Net asset value at year end	84	83	82	81	78
Net profit ²	2.99	3.19	2.83	4.40	3.41
Dividend	1.95	1.95	1.95	1.95	1.95
Number of depository receipt holders	42,416	40,077	38,138	35,735	32,591
Number of accounts - retail	839,242	808,090	759,738	707,057	628,321
Number of accounts - business	68,751	60,339	50,765	44,418	36,320
Social					
Number of co-workers at year end	1,427	1,377	1,271	1,121	1,017
Co-worker turnover	9%	9%	8%	14%	10%
Women as percentage of					
management team	39%	44%	40%	38%	40%
Ratio of highest to median salary ⁴	5.6	5.7	5.7	5.7	5.6
Environment					
Triodos Bank's own emissions, 100%					
compensation (in ktonne CO ₂ eq.)	2.8	3.1	3.1	3.0	3.1
Net emissions in outstanding loans					
and investments (in ktonne CO ₂ eq.) ⁵	152	_	_	_	_
Avoided emissions in renewable	-				
energy loans and investments					
(in ktonne CO ₂ eq.) ⁵	-985	_	_	_	_
(303				

¹ Including funds under management with affiliated parties that have not been included in the consolidation.

² The figure of net profit per share is calculated on the average number of issued shares in circulation during the financial year.

³ Triple Bottom Line assets refer to assets not only focused on economic benefits, but also on positive social and environmental benefits. We believe this figure provides the best indication of a bank's commitment to sustainability. The assets committed to the Real Economy and to the Triple Bottom Line for the years 2014-2016 have not been reviewed.

⁴ The ratio of highest to median salary (excluding highest salary) follows the GRI criteria and is considered best practice. All salaries are calculated on a full-time basis.

⁵ 2018 is the first year of reporting using the Platform for Carbon Accounting Financials (PCAF) methodology. Around 68% of our outstanding loans and funds' investments are assessed.

Consolidated balance sheet as at 31 December 2018.

Before appropriation of profit in thousands of EUR	31.12.2018	31.12.2017
ASSETS		
Cash	1,795,272	1,365,729
Government paper	227.055	26,500
Banks	237,055	216,375
Loans	7,273,780	6,597,901
Interest-bearing securities	1,232,312	1,401,215
Shares	20	20
Participating interests	22,448	14,649
Intangible fixed assets	38,424	32,843
Property and equipment	104,537	72,894
Other assets	46,802	31,588
Prepayments and accrued income	119,436	142,606
Total assets	10,870,086	9,902,320
LIABILITIES		
Banks	67,217	64,363
Funds entrusted	9,558,203	8,721,888
Other liabilities	36,014	22,308
Accruals and deferred income	70,688	76,283
Provisions	6,743	4,583
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Total liabilities	9,738,865	8,889,425
Capital	674,734	612,368
Share premium reserve	190,324	169,840
Revaluation reserve	2,656	1,186
Statutory reserve	31,188	24,988
Other reserve	193,716	167,118
Result for the period	38,603	37,395
Equity	1,131,221	1,012,895
Total equity and liabilities	10,870,086	9,902,320
Contingent liabilities	140,993	84,563
Irrevocable facilities	1,463,989	1,148,667
	1,604,982	1,233,230

Consolidated profit and loss account for 2018

Income 190,807 179,259 Interest expense 190,807 179,259 Interest 165,499 152,821 Investment income 4,138 1,569 Commission income 98,741 88,542 Commission 94,353 84,850 Commission 94,353 84,850 Result on financial transactions 381 786 Other income 2,234 1,030 Total income 266,224 240,270 EXPENSES 2 198,412 179,582 Co-worker and other administrative expenses 198,412 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables 3,512 1,841 Value adjustments to participating interests 352 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result	in thousands of EUR	2018	2017
Interest income Interest expense 190,807 -25,308 -26,438 179,259 -26,438 Interest 165,499 -152,821 152,821 Investment income 4,138 -1,569 1,569 Commission income Commission expense 4,388 -3,692 -3,692 Commission 94,353 -4,388 84,850 Result on financial transactions Other income 381 -786 -786 786 -786 Other income 2,234 -1,030 1,030 Total income 266,224 -240,270 240,270 EXPENSES 198,412 -179,582 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 -10,588 10,588 Operating expenses 211,799 -190,170 190,170 Impairments loan portfolio and other receivables Value adjustments to participating interests 3,512 -1,334 1,841 -1,334 Total expenses 215,843 -19,667 190,677 190,677 190,677 Operating result before taxation Again portfolio and other receivables Again portfolio and	Income		
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Interest 165,499 152,821 Investment income 4,138 1,569 Commission income 98,741 88,542 Commission 94,353 84,850 Result on financial transactions 381 786 Other income 1,853 244 Other income 2,234 1,030 Total income 266,224 240,270 EXPENSES 2 198,412 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables Value adjustments to participating interests 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR 2.99 3.19			·
Investment income 4,138 1,569 Commission income 98,741 88,542 Commission 94,353 84,850 Result on financial transactions 381 786 Other income 1,853 244 Other income 2,234 1,030 Total income 266,224 240,270 EXPENSES Co-worker and other administrative expenses 198,412 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables yalue adjustments to participating interests 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR Net profit per share 2.99 3.19			
Commission income 98,741 88,542 Commission 94,353 84,850 Result on financial transactions Other income 381 786 Other income 1,853 244 Other income 2,234 1,030 EXPENSES 2 240,270 EXPENSES 198,412 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR Net profit per share 2.99 3.19	Interest	165,499	152,821
Commission expense 4,388 -3,692 Commission 94,353 84,850 Result on financial transactions Other income 381 786 (244) Other income 1,853 244 Other income 266,224 240,270 EXPENSES 250	Investment income	4,138	1,569
Commission 94,353 84,850 Result on financial transactions Other income 381 786 (244) Other income 1,853 244 Other income 2,234 1,030 Total income 266,224 240,270 EXPENSES 50 (244) 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables Value adjustments to participating interests 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation Taxation on operating result 50,381 49,593 Taxation on operating result -11,778 -12,198 Amounts in EUR Amounts in EUR Net profit per share 2.99 3.19	Commission income	98,741	88,542
Result on financial transactions 381 786 Other income 1,853 244 Other income 2,234 1,030 Total income 266,224 240,270 EXPENSES 2 179,582 Co-worker and other administrative expenses 198,412 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR Net profit per share 2.99 3.19	Commission expense	-4,388	-3,692
Other income 1,853 244 Other income 2,234 1,030 Total income 266,224 240,270 EXPENSES Co-worker and other administrative expenses 198,412 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables value adjustments to participating interests 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation Taxation on operating result 50,381 49,593 Taxation on operating result -11,778 -12,198 Amounts in EUR Net profit per share 2.99 3.19	Commission	94,353	84,850
Other income2,2341,030Total income266,224240,270EXPENSESCo-worker and other administrative expenses198,412179,582Depreciation, amortisation and value adjustments of tangible and intangible fixed assets13,38710,588Operating expenses211,799190,170Impairments loan portfolio and other receivables Value adjustments to participating interests3,5121,841Value adjustments to participating interests532-1,334Total expenses215,843190,677Operating result before taxation Taxation on operating result50,38149,593Taxation on operating result-11,778-12,198Net profit38,60337,395Amounts in EUR Net profit per share2.993.19	Result on financial transactions	381	786
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Total income Z66,224 240,270 EXPENSES Co-worker and other administrative expenses 198,412 179,582 Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR Net profit per share 2.99 3.19			
Co-worker and other administrative expenses Depreciation, amortisation and value adjustments of tangible and intangible fixed assets Operating expenses In 13,387	Other income	2,234	1,030
Co-worker and other administrative expenses Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables 3,512 1,841 Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR Net profit per share 2.99 3.19	Total income	266,224	240,270
Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR Net profit per share 2.99 3.19	EXPENSES		
Depreciation, amortisation and value adjustments of tangible and intangible fixed assets 13,387 10,588 Operating expenses 211,799 190,170 Impairments loan portfolio and other receivables Value adjustments to participating interests 532 -1,334 Total expenses 215,843 190,677 Operating result before taxation 50,381 49,593 Taxation on operating result -11,778 -12,198 Net profit 38,603 37,395 Amounts in EUR Net profit per share 2.99 3.19	Co-worker and other administrative expenses	198,412	179,582
Operating expenses211,799190,170Impairments loan portfolio and other receivables Value adjustments to participating interests3,5121,841Total expenses532-1,334Operating result before taxation Taxation on operating result50,38149,593Net profit38,60337,395Amounts in EUR Net profit per share2.993.19	· ·	·	·
Impairments loan portfolio and other receivables Value adjustments to participating interests3,512 5321,841 -1,334Total expenses215,843190,677Operating result before taxation Taxation on operating result50,381 -11,77849,593 -12,198Net profit38,60337,395Amounts in EUR Net profit per share2.993.19	and intangible fixed assets	13,387	10,588
Value adjustments to participating interests532-1,334Total expenses215,843190,677Operating result before taxation Taxation on operating result50,381 -11,77849,593 -12,198Net profit38,60337,395Amounts in EUR Net profit per share2.993.19	Operating expenses	211,799	190,170
Value adjustments to participating interests532-1,334Total expenses215,843190,677Operating result before taxation50,38149,593Taxation on operating result-11,778-12,198Net profit38,60337,395Amounts in EUR Net profit per share2.993.19	Impairments loan portfolio and other receivables	3.512	1.841
Total expenses215,843190,677Operating result before taxation Taxation on operating result50,381 -11,77849,593 -12,198Net profit38,60337,395Amounts in EUR Net profit per share2.993.19	·	•	
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Taxation on operating result Net profit Amounts in EUR Net profit per share -11,778 -12,198 38,603 37,395	Operating result before taxation	50,381	49,593
Amounts in EUR Net profit per share 2.99 3.19		•	-
Net profit per share 2.99 3.19	Net profit	38,603	37,395
	Amounts in EUR		
Dividend non-share	Net profit per share	2.99	3.19
טועומena per snare 1.95 1.95	Dividend per share	1.95	1.95